



Earnings Flash Note
Qatar National Cement Company
1Q 2024



Qatar National Cement Company (QNCD)

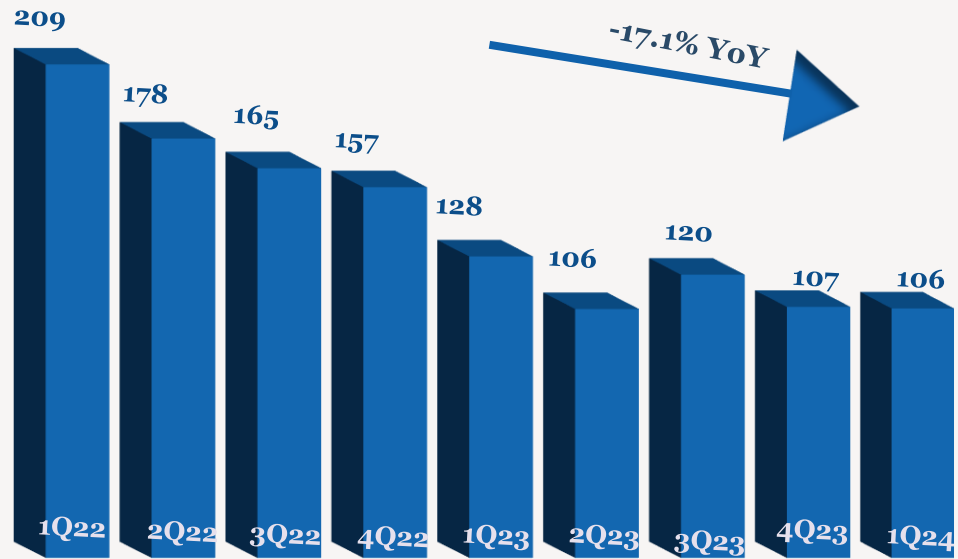
- > Net profit decreased by 19.9% YoY to QR51mn (-3.9% QoQ) in 1Q2024 mainly due to a fall in sales (-17.1% YoY, -0.6% QoQ).
- > Gross profit came lower by 19.0% YoY to QR40mn (-9.8% QoQ) while the corresponding margin came at 37.8% in 1Q2024 (vs. 38.7% in 1Q2023).
- > Operating profit of QR31mn was down by 22.7% YoY (+26.3% QoQ) and margin came to 29.7% in 1Q2024 (vs. 31.8% in 1Q2023).
- > For 1Q2024, EPS came to QR0.08 vs. QR0.10 in 1Q2023.
- > As of 21st April 2024, the stock has decreased 8.5% YTD, outperforming the QSE index, which was down by 9.6% YTD.
- > The stock is currently trading at TTM P/E multiple of 12.2x.

1Q 2024 Earnings Performance

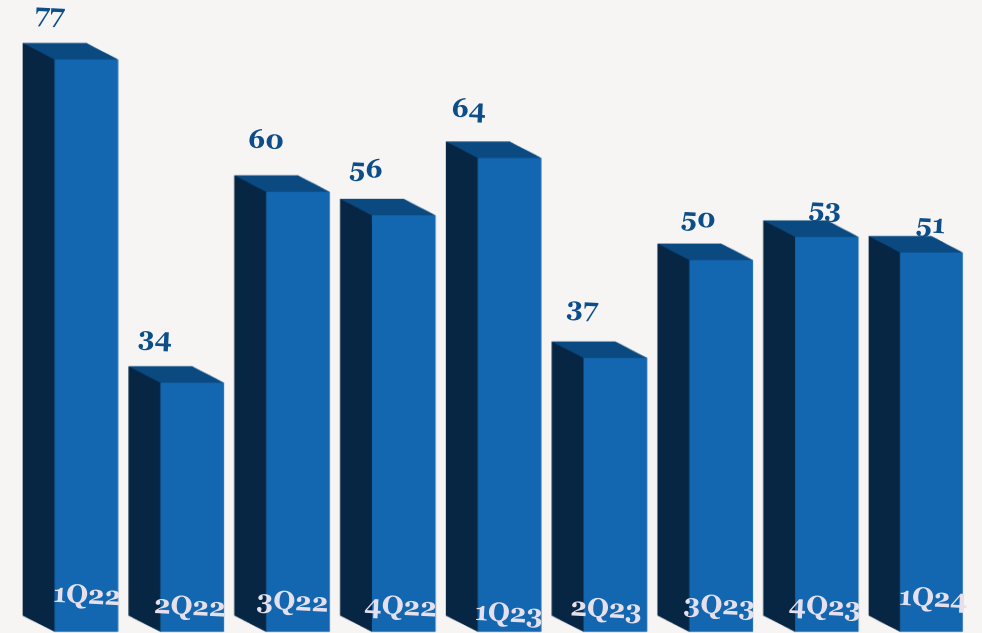
| | 1Q2024 | 1Q2023 | YoY | 4Q2023 | QoQ |
|----------------------|--------|--------|--------|--------|--------|
| Sales | 106 | 128 | -17.1% | 107 | -0.6% |
| Gross Profit | 40 | 49 | -19.0% | 44 | -9.8% |
| Gross Margin % | 37.8% | 38.7% | | 41.6% | |
| Operating Profit | 31 | 41 | -22.7% | 25 | 26.3% |
| Operating Margin % | 29.7% | 31.8% | | 23.3% | |
| Other Income | 19 | 22 | -12.6% | 27 | -28.6% |
| Net Profit to Equity | 51 | 64 | -19.9% | 53 | -3.9% |
| Net Margin % | 48.4% | 50.1% | | 50.1% | |
| EPS (QR) | 0.08 | 0.10 | -19.9% | 0.08 | -3.9% |

Note: Values are expressed in QR'mn unless explicitly stated

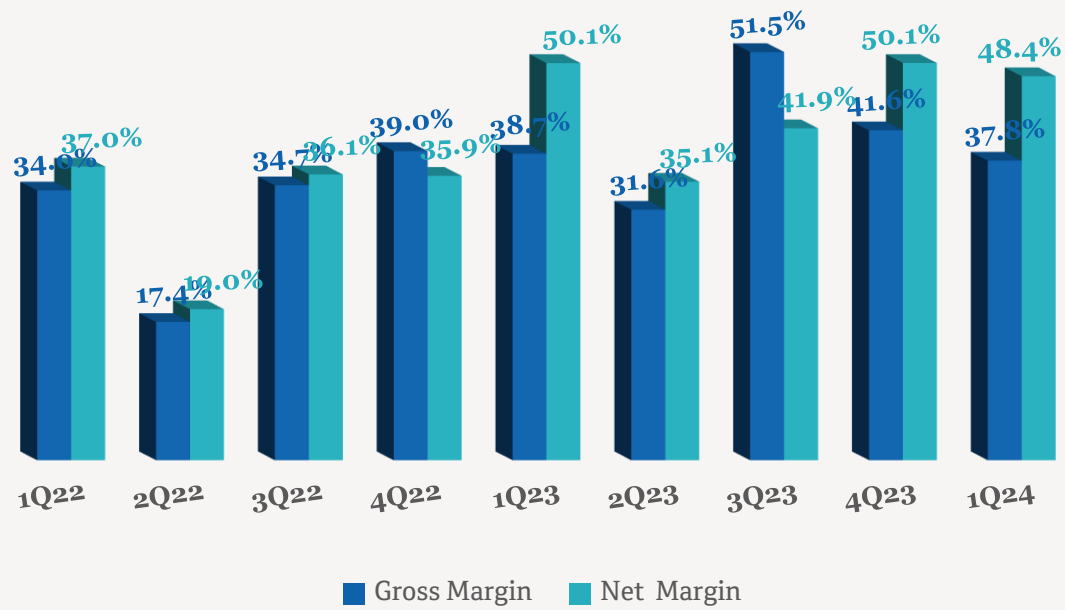
Quarterly Sales Trend (QRmn)



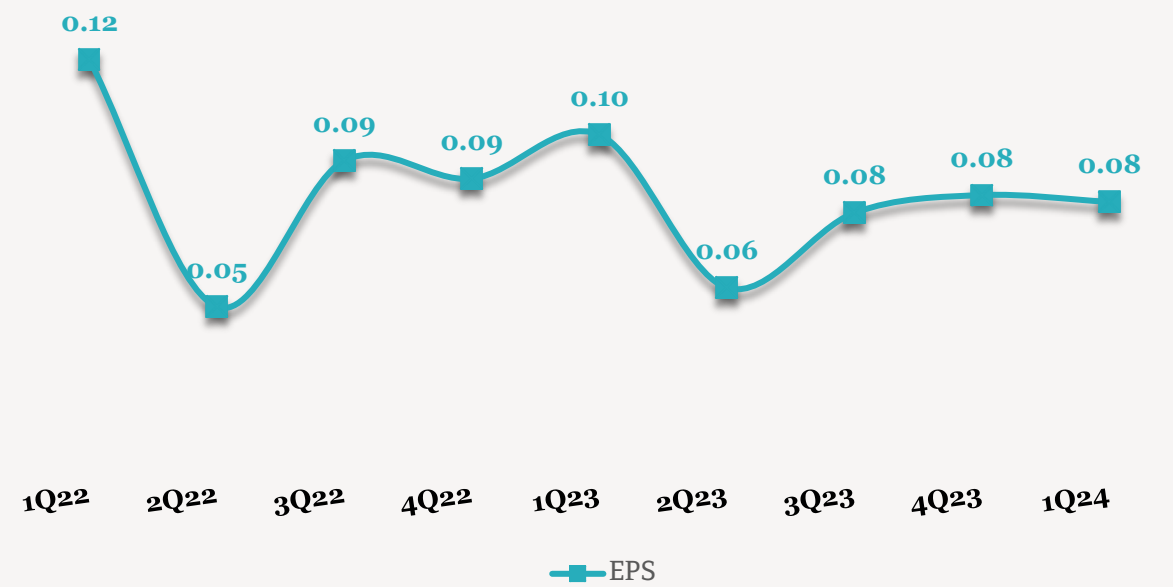
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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