



Earnings Flash Note
Qatar National Cement Company
3Q 2024/9M 2024

Qatar National Cement Company (QNCD)

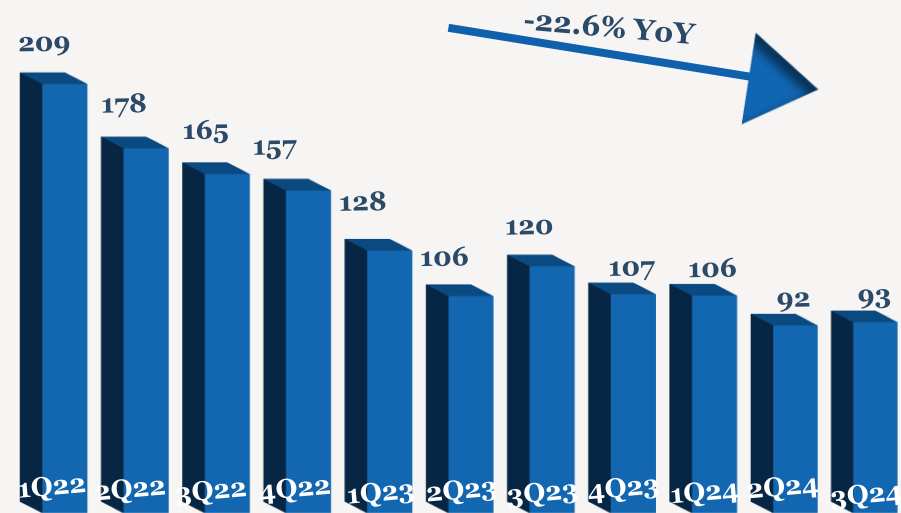
- > **Net profit decreased by 5.6% to QR48mn (+52.9% QoQ) in 3Q2024** mainly due to a fall in sales. For 9M2024, net profit fell 14.2% to QR130mn.
- > **Sales were down 22.6% YoY to QR93mn (+1.7% QoQ).** For 9M2024, sales decreased 17.9% to QR291mn.
- > **Gross profit came lower by 35.2% YoY to QR40mn (+65.6% QoQ)** while the corresponding margin came at 43.1% in 3Q2024 (vs. 51.5% in 3Q2023). For 9M2024, gross profit fell 27.9% to QR104mn.
- > **Operating profit of QR36mn was down by 6.6% YoY (+81.7% QoQ)** and margin came to 38.2% in 3Q2024 (vs. 31.7% in 3Q2023). For 9M2024, operating profit came to QR87mn (-16.6% YoY).
- > For 3Q2024, EPS came to QR0.07 vs. QR0.08 in 3Q2023. For 9M2024, EPS came to QR0.20 vs. QR0.23 in 9M2023.
- > As of 28th Oct 2024, the stock has decreased 6.3% YTD, underperforming the QSE Index, which was down by 3.0% YTD.
- > The stock is currently trading at TTM P/E multiple of 13.0x.

3Q/9M 2024 Earnings Performance

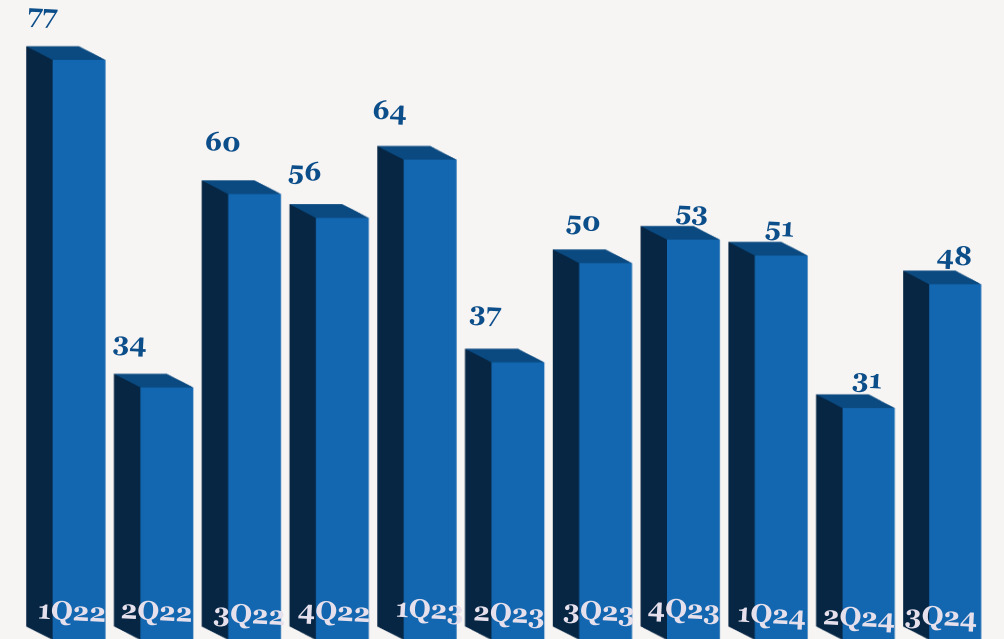
	3Q2024	3Q2023	YoY	2Q2024	QoQ	9M2024	9M2023	YoY
Sales	93	120	-22.6%	92	1.7%	291	354	-17.9%
Gross Profit	40	62	-35.2%	24	65.6%	104	145	-27.9%
Gross Margin %	43.1%	51.5%		26.5%		35.9%	40.9%	
Operating Profit	36	38	-6.6%	20	81.7%	87	104	-16.6%
Operating Margin %	38.2%	31.7%		21.4%		29.8%	29.3%	
Other Income	12	12	-2.2%	12	3.9%	43	46	-7.9%
Net Profit to Equity	48	50	-5.6%	31	52.9%	130	152	-14.2%
Net Margin %	51.1%	41.9%		34.0%		44.7%	42.8%	
EPS (QR)	0.07	0.08	-5.6%	0.05	52.9%	0.20	0.23	-14.2%

Note: Values are expressed in QR'mn unless explicitly stated

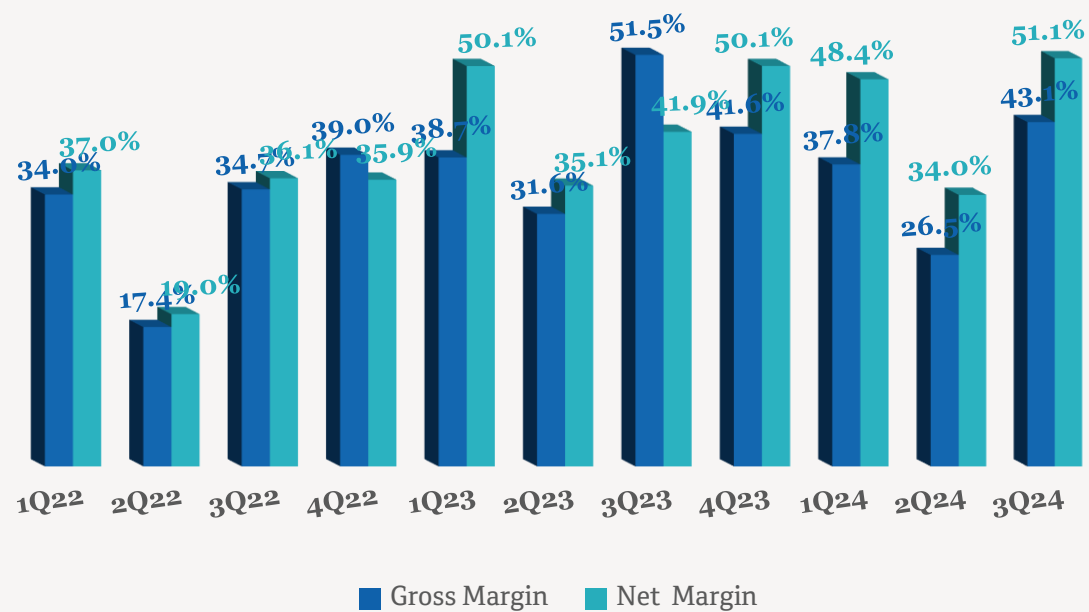
Quarterly Sales Trend (QRmn)



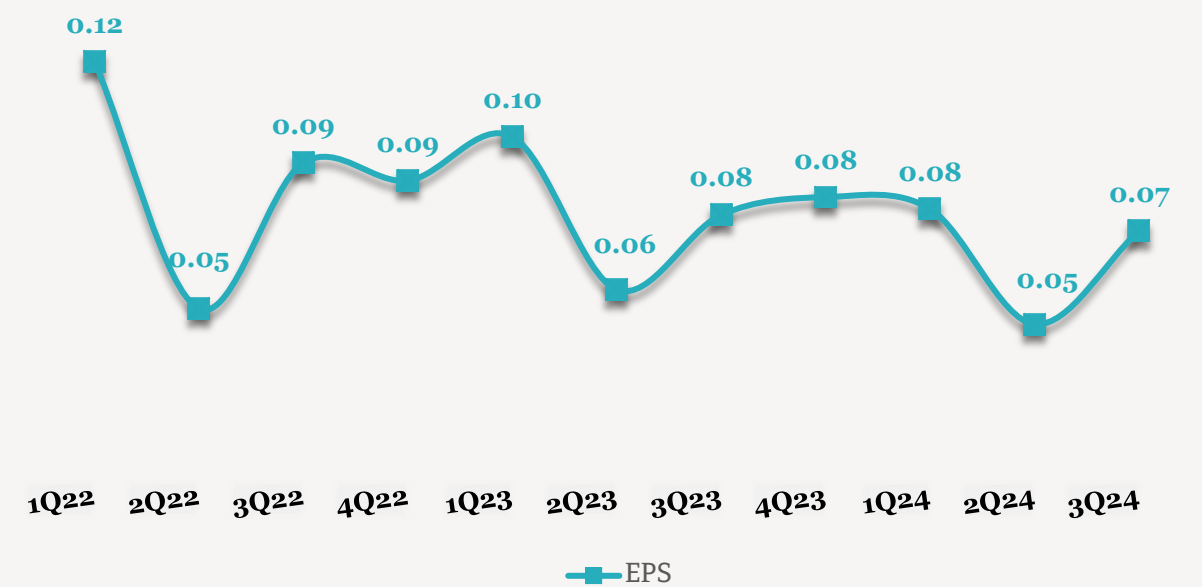
Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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